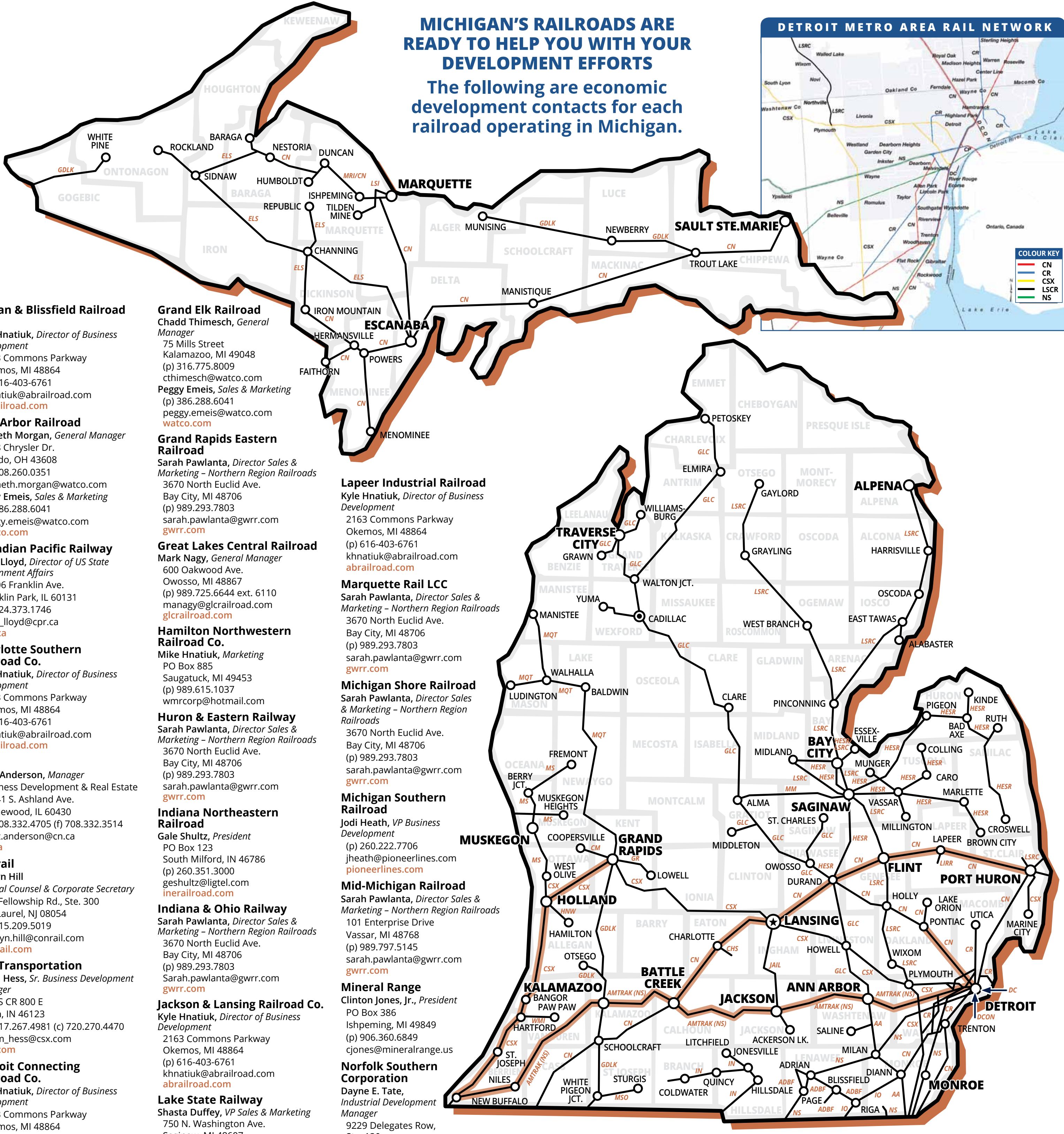


# 2022 RAILROAD CONTACTS

**MICHIGAN'S RAILROADS ARE READY TO HELP YOU WITH YOUR DEVELOPMENT EFFORTS**

The following are economic development contacts for each railroad operating in Michigan.



**Adrian & Blissfield Railroad Co.**  
 Kyle Hnatiuk, Director of Business Development  
 2163 Commons Parkway  
 Okemos, MI 48864  
 (p) 616-403-6761  
 khnatiuk@abrailroad.com  
 abrailroad.com

**Ann Arbor Railroad**  
 Kenneth Morgan, General Manager  
 4058 Chrysler Dr.  
 Toledo, OH 43608  
 (p) 208.260.0351  
 kenneth.morgan@watco.com  
 Peggy Emeis, Sales & Marketing  
 (p) 386.288.6041  
 peggy.emeis@watco.com  
 watco.com

**Canadian Pacific Railway**  
 Larry Lloyd, Director of US State Government Affairs  
 11306 Franklin Ave.  
 Franklin Park, IL 60131  
 (p) 224.373.1746  
 larry\_lloyd@cpr.ca  
 cpr.ca

**Charlotte Southern Railroad Co.**  
 Kyle Hnatiuk, Director of Business Development  
 2163 Commons Parkway  
 Okemos, MI 48864  
 (p) 616-403-6761  
 khnatiuk@abrailroad.com  
 abrailroad.com

**CN**  
 Scott Anderson, Manager  
 Business Development & Real Estate  
 17641 S. Ashland Ave.  
 Homewood, IL 60430  
 (p) 708.332.4705 (f) 708.332.3514  
 scott.anderson@cn.ca  
 cn.ca

**Conrail**  
 Jocelyn Hill  
 General Counsel & Corporate Secretary  
 330 Fellowship Rd., Ste. 300  
 Mt. Laurel, NJ 08054  
 (p) 215.209.5019  
 jocelyn.hill@conrail.com  
 conrail.com

**CSX Transportation**  
 Adam Hess, Sr. Business Development Manager  
 501 S CR 800 E  
 Avon, IN 46123  
 (o) 317.267.4981 (c) 720.270.4470  
 adam\_hess@csx.com  
 csx.com

**Detroit Connecting Railroad Co.**  
 Kyle Hnatiuk, Director of Business Development  
 2163 Commons Parkway  
 Okemos, MI 48864  
 (p) 616-403-6761  
 khnatiuk@abrailroad.com  
 abrailroad.com

**Escanaba & Lake Superior Railroad**  
 John Larkin, President  
 One Larkin Plaza  
 PO Box 217  
 Wells, MI 49894  
 (p) 906.786.3464  
 wells1@elsrr.com  
 elsrr.com

**Grand Elk Railroad**  
 Chadd Thimesch, General Manager  
 75 Mills Street  
 Kalamazoo, MI 49048  
 (p) 316.775.8009  
 cthimesch@watco.com  
 Peggy Emeis, Sales & Marketing  
 (p) 386.288.6041  
 peggy.emeis@watco.com  
 watco.com

**Grand Rapids Eastern Railroad**  
 Sarah Pawlanta, Director Sales & Marketing - Northern Region Railroads  
 3670 North Euclid Ave.  
 Bay City, MI 48706  
 (p) 989.293.7803  
 sarah.pawlanta@gwrr.com  
 gwrr.com

**Great Lakes Central Railroad**  
 Mark Nagy, General Manager  
 600 Oakwood Ave.  
 Owosso, MI 48867  
 (p) 989.725.6644 ext. 6110  
 managy@glcrrailroad.com  
 glcrrailroad.com

**Hamilton Northwestern Railroad Co.**  
 Mike Hnatiuk, Marketing  
 PO Box 885  
 Saugatuck, MI 49453  
 (p) 989.615.1037  
 wmrcorp@hotmail.com

**Huron & Eastern Railway**  
 Sarah Pawlanta, Director Sales & Marketing - Northern Region Railroads  
 3670 North Euclid Ave.  
 Bay City, MI 48706  
 (p) 989.293.7803  
 sarah.pawlanta@gwrr.com  
 gwrr.com

**Indiana Northeastern Railroad**  
 Gale Shultz, President  
 PO Box 123  
 South Milford, IN 46786  
 (p) 260.351.3000  
 geshultz@ligtel.com  
 inerrailroad.com

**Indiana & Ohio Railway**  
 Sarah Pawlanta, Director Sales & Marketing - Northern Region Railroads  
 3670 North Euclid Ave.  
 Bay City, MI 48706  
 (p) 989.293.7803  
 Sarah.pawlanta@gwrr.com  
 gwrr.com

**Jackson & Lansing Railroad Co.**  
 Kyle Hnatiuk, Director of Business Development  
 2163 Commons Parkway  
 Okemos, MI 48864  
 (p) 616-403-6761  
 khnatiuk@abrailroad.com  
 abrailroad.com

**Lake State Railway**  
 Shasta Duffey, VP Sales & Marketing  
 750 N. Washington Ave.  
 Saginaw, MI 48607  
 (c) 269.753.4957 (f) 989.757.2134  
 duffeys@lsrc.com  
 lsrc.com

**Lake Superior & Ishpeming Railroad**  
 Kurtis Williams, Area Manager  
 Transportation  
 PO Box 2000  
 Ishpeming, MI 48949  
 (o) 906.475.3282 (c) 906.203.8071  
 kurtis.williams@clevelandcliffs.com  
 clevelandcliffs.com

**Lapeer Industrial Railroad**  
 Kyle Hnatiuk, Director of Business Development  
 2163 Commons Parkway  
 Okemos, MI 48864  
 (p) 616-403-6761  
 khnatiuk@abrailroad.com  
 abrailroad.com

**Marquette Rail LLC**  
 Sarah Pawlanta, Director Sales & Marketing - Northern Region Railroads  
 3670 North Euclid Ave.  
 Bay City, MI 48706  
 (p) 989.293.7803  
 sarah.pawlanta@gwrr.com  
 gwrr.com

**Michigan Shore Railroad**  
 Sarah Pawlanta, Director Sales & Marketing - Northern Region Railroads  
 3670 North Euclid Ave.  
 Bay City, MI 48706  
 (p) 989.293.7803  
 sarah.pawlanta@gwrr.com  
 gwrr.com

**Michigan Southern Railroad**  
 Jodi Heath, VP Business Development  
 (p) 260.222.7706  
 jheath@pioneerlines.com  
 pioneerlines.com

**Mid-Michigan Railroad**  
 Sarah Pawlanta, Director Sales & Marketing - Northern Region Railroads  
 101 Enterprise Drive  
 Vassar, MI 48768  
 (p) 989.797.5145  
 sarah.pawlanta@gwrr.com  
 gwrr.com

**Mineral Range**  
 Clinton Jones, Jr., President  
 PO Box 386  
 Ishpeming, MI 49849  
 (p) 906.360.6849  
 cjones@mineralrange.us

**Norfolk Southern Corporation**  
 Dayne E. Tate, Industrial Development Manager  
 9229 Delegates Row,  
 Ste. 130  
 Indianapolis, IN 46240  
 (p) 317.819.7672  
 dayne.tate@nscorp.com  
 nscorp.com

**West Michigan Railroad Co.**  
 Mike Hnatiuk, Marketing  
 PO Box 885  
 Saugatuck, MI 49453  
 (p) 989.615.1037  
 wmrcorp@hotmail.com

**Map Key**

AA	Ann Arbor Railroad
ADBF	Adrian & Blissfield Rail Road Company
CHS	Charlotte Southern Railroad Company
CM	Coopersville & Marne Railway
CN	Canadian Pacific
CP	Consolidated Rail Corporation (Conrail)
CR	CSX Transportation
DC	Detroit Connecting Railroad Company
DCON	Delray Connecting Railroad
ELS	Escanaba & Lake Superior Railroad
GDLK	Grand Elk Railroad
GLC	Great Lakes Central Railroad
GR	Grand Rapids Eastern Railroad Company
HNW	Hamilton Northwestern Railroad Co.
HESR	Huron & Eastern Railway Company
IN	Indiana Northeastern Railroad Company
IO	Indiana & Ohio Railway Company
JAIL	Jackson & Lansing Railroad Company
LIRR	Lapeer Industrial Railroad Company
LSRC	Lake State Railway Company
LSI	Lake Superior & Ishpeming Railroad
MM	Mid-Michigan Railroad Company
MQT	Marquette Rail LLC
MRI	Mineral Range Railroad
MS	Michigan Shore Railroad Company
MSO	Michigan Southern Railroad Company
NS	Norfolk Southern Corporation
WMI	West Michigan Railroad Co.
—	Rail Passenger Service (Amtrak)